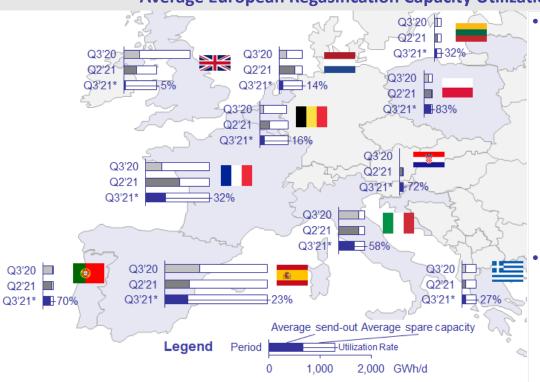
LNG-MARKET-RADAR

20.08.2021

KEY FACTS

- During the current third quarter, LNG import terminals in Northern Europe showing a low average utilization rate of 20 %, while the average utilization rate of the terminals in Southern Europe are significantly higher (38%).
- The LNG industry is also working on approaches to reduce greenhouse gas emissions of their product. Different
 approaches are being pursued. The currently most widely used approach is to offset the released GHG emissions
 resulting from combustion with CO₂ certificates.
- So far, 27 cargoes of carbon-neutral LNG have already been delivered. Most of these cargoes, like conventional loadings, were delivered to Asia.

Average European Regasification Capacity Utilization



- Despite increasing gas prices in the current quarter (36 €/MWh TTF-Day Ahead in July vs. 25 €/MWh in Q2 [12,3 vs. 8,6 \$/MMBtu]), a reduction of the utilization rate at European LNG import terminals compared to the previous quarter occurred, like in the years before. The total utilization rate is now at a medium level of 29 % (Q2: 45 %)
- Except in Poland, terminals in Northern Europe show low utilization rates e.g. in UK(5 %), NL (14 %) and BE (16 %) low, while terminals in Southern Europe like in Croatia (72 %), Portugal (70 %) and Italy (58 %) are still on a high level.

Average send-out of European Regasification Facilities

In Northern Europe, the utilization rate dropped by 50 % compared to Q2 and is now at a three-year low.

Source: Gas LNG Europe (GLE), Team Consult Analysis

- In Southern Europe, the utilization rate only slightly decreased by approximately 10 % to 1,000 GWh/d, because LNG is more important in these countries and so the base load is higher, i.a. due to the proximity to Qatar.
- The average total send-out rate reached a three-year low in Q3. Important reasons are the even greater willingness to pay in Asia and the fact that LNG supply is inelastic when production capacity is fully utilized.

Source: Gas LNG Europe (GLE), Team Consult Analysis

Maximum and average send-out (in GWh/d) 3,810 3,190 3,190 2.970 2.900 2.980 1,310 1,000 990 760 Q3'20 Q2'21 Q3'21' Q3'20 Q2'21 Q3'21 Northern Europe Southern Europe (UK, NL, BE, FR, PL, LT) (ES, PT, IT, GR, CR)

Changes of terminals:

07.20: "Zeebrugge" increases send-out capacity (Northern Europe)

01.21: "Croatia" starts operating (Southern Europe)

*Data up to 02.08.2021

02.21: "South Hook" stops reporting (Northern Europe)

Different approaches for low-carbon LNG

GHG awareness rising Transparency of Approach **GHG-emissions** Allows buyers to offset their emissions independently and Valuation represents the first step of Carbon Management

CHENIERE

Supplier

Offsetting of GHGemissions (,carbonneutral')

> (Currently) cheapest approach to offset emissions. Because emissions will still be released to the air, this approach should only viewed as temporary solution



Carbon Capture and Storage of process emissions (CCS)

Reduction of emissions in production process. Direct emissions are not addressed, so buyers can not take credit (in Scope 1) of the made reduction



LNG to hydrogen (pre-combustion CCS)

Reduction/ avoidance of GHG-emissions

Conversion through steam reforming, located at regasification combined with CCS. More a longterm option, requires large-scale H₂infrastructure/ -usage

Currently no supplier known, but infrastructure already sometimes considered (e.g. Port Rotterdam)

Bio-LNG or SNG based on renewables and Direct Air Capture

Carbon cycle, so no net emissions. Too complex and expensive for largescale usage, likely interesting for niche applications

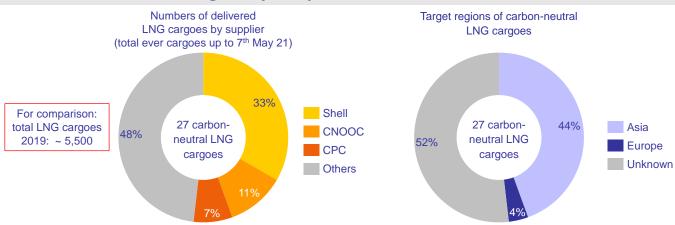
Various small-scale Bio-LNG supplier worldwide

Source: BloombergNEF, Port of Rotterdam, Team Consult Analysis

*SNG: Synthetic Natural Gas

- LNG suppliers are searching for approaches to reduce their GHG footprint. Basic principle: the more climate-friendly an approach, the more expensive it is. The currently most widely used approach is offsetting GHG emissions.
- LNG to hydrogen is a long-term option for LNG suppliers, allowing the further use of existing LNG assets and the selling of a carbon-neutral product. Necessary requirements are the establishment of CCS value chains as well as the conversion of the downstream natural gas infrastructure and the application technologies to hydrogen.
- LNG from biomethane or from SNG combined with Direct Air Capture likely interesting for Small-scale-/niche applications

Offset LNG cargoes by companies and countries of destination



Source: ICIS research (Update: 07.05.21), Team Consult Analysis

- Country of destination known for 13 LNG cargoes
- 16 LNG suppliers already delivered carbon-neutral LNG cargoes. One third of all carbon-neutral cargoes were delivered by Shell. Especially company-internal climate targets as well as an increasing global demand for carbon-neutral products come into play.
- For 13 LNG cargoes the country of destination is known. Over 90 % of these were delivered to Asia, only ca. 10 % to Europe. The rising attention of the population for air pollution, low costs for GHG offset certificates (< 10 € / t CO₂) as well as marketing aspects are the crucial reasons for this development.

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